

Brian H. Bovaird**Executive Director Position**

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Developing Youth Servant Leadership

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www.bovairdsupply.com

B.A.	Geology	Southern Methodist University	1984
M.B.A.	Finance/Marketing	Fuqua School of Business-Duke University	1990

CAREER SKILLS / KNOWLEDGE

- CEO/President/Entrepreneur
- Program Development/
Outdoor Education
- Strategic/Financial Planning
- Operational/Narrative Budgeting
- State/Federal Employment
Regulations & Compliance
- Trustee President – Public Secondary
School Education
- Funds Development and Capacity
Building – Non Profits
- Servant Leadership/Mentoring
- Website Design/Marketing
- U.S. Patent Holder

CAREER ACHIEVEMENTS

- Executive Director of Camps, Weddings and Retreats Organization with operating budget of \$1.5M, serving 2,100 kids (780 families) at Summer Day Camps, 3,500 kids for Outdoor Education, 100 Weddings and over 6,500 guests for Corporate Events. Implemented process improvements, guest & asset safety initiatives (EAP), measurable asset utilization (ROI), managerial financial reporting, narrative financial results, broaden funds development activities, enhanced community development & non-profit partnerships.
- Founded four Companies for Research & Development, Sales & Services, and Exploration. They serve the Energy, Environmental, Foodservice and Instrumentation Industries. Current sales cover 7 Mid-Continent States through distribution.
- Initiated and hold four U.S. Patents - Entrepreneurship
- Volunteer Leader/Mentor for Faith and Secular Based Youth Service organizations
- Raised over \$410,000 for three non-profit organizations as a volunteer leader
- Earned IBM Golden Circle Award for top 3.0% of international sales force
- Developed and led complex/strategic ERP sales cycles to Fortune 500 companies
- Profitably led team of 52 with budgetary responsibility of \$26M

WORK EXPERIENCE

Camp Loughridge (Non-Profit), Tulsa, OK February 2012 – October 2012

Executive Director (Interim): Led team of 10 full-time employees and 100 summer staff for Faith-based Camp and events facility. Annual budget \$1.5M. Assets of \$7.1M. 180 acres.

Best-in-class evaluation for all operational areas; programs development; reorganized staff into funding (Sources) and mission (Uses) operations; worked with Board Treasurer to develop management reports and better tracking to budgets by projects. Have personally raised over \$65,000 from new and existing funding sources for camper scholarships and capital improvements. Implemented sound IT protocols and enhanced funds development capabilities/capacity through better teamwork and information systems. Active in building & grounds committee and asset utilization (ROI). **Introduced Social Entrepreneurship concepts for sustainable impact on guests and donors.**

Currently Vice-Chairman of the Board; member since 2009.

Bovaird Supply Company LLC, Tulsa, OK 2000 - Present

Founder, President/CEO: Field tested and developed science based products for remediation of hydrocarbon and brine impacted soils for the energy industry. Lead team of four stake holder engineers/consultants in marketing, development and field training for engineers, consultants, service providers and regulators.

Responsible for financials, safety, manufacturing/packaging, logistics, project management and customer service. Bovaird Supply is the sales/service organization for Bovaird & Company, which handles the R&D for Bovaird Supply and other industries.

Tulsa School of Arts & Sciences (TSAS), Tulsa, OK 2011 - Present

President of Board of Trustees (BOT): Responsible for Corporate governance and fiduciary management of \$1.2M budget. Responsible for oversight of this Charter School's Strategic Plan, board development and attracting new Board members.

Work ex-officio with the separate Foundation for Academic Excellence for TSAS and personally responsible for raising nearly \$70,000 in both directed and general funds via Tulsa Foundations and individual donors, on a volunteer basis.

Established the mission of **Breakthrough Ideas to Action** to lead the TSAS organization.

Oklahoma Center for Non-Profits, Tulsa, OK 2010 – Present

TSAS-BOT Representative: Actively participated in Capacity Building program along with the school's Executive Director to learn how to increase funding, community awareness, corporate governance and strategic growth for non-profits.

Rotary Club of Tulsa (Rotary International) 1991 to Present

Member & current Co-Chair of Rotary InterAct of Tulsa Youth Services: InterAct is comprised of high school student leaders responsible for developing and implementing a local and international project each year to help those in need. Former Chair of Rotary's venerable **Camp Enterprise**, and current committee member for student recruitment,

program development and fundraising. Camp Enterprise annually teaches 100 high school Juniors about our Free Enterprise System. Responsible for student recruitment at over 45 regional high schools in three states. Sought out best-in-class comparisons to evolve this program through partnerships with The University of Tulsa and Northeastern State University. Teaching youth how to be that “change they want to see in the world”.

First Presbyterian Church, Tulsa, OK Baptism – Present

Life Group Leader for 8th Grade Confirmation Classes since 2007. Served as a Deacon with leadership responsibilities and participation for Day of Caring, Homebound visitations, Adopt-A-School and Home Communion. Served on the Stewardship committee.

Young Life, Sand Springs, OK 2008-2011

Served on Committee: Responsible for mentoring, fundraising and corporate governance. Attended Monday Night Clubs and student leadership at Charles Page High School. Helped develop innovative fundraising programs and new sources for funding.

Tulsa Boy’s Home, Tulsa, OK 2001-2010 (active)

Mentor for 11 young residents over the years. Still very active in the lives of 6 young men in a mentoring capacity. Invested in friendships to last a lifetime.

J.D. Edwards World Solutions Company, Dallas, TX 1996-2001

Account Executive: Led team of systems engineers in complex sales cycles for ERP software sales to Fortune 1000 Companies. Developed sales leads, identified requirements, confirmed ability to buy and managed the entire evaluation process to completion. Extensive executive level selling required. Competed with SAP, Oracle and PeopleSoft in this segment. Exceeded sales quotas.

The Bovaird Supply Company, Tulsa, OK 1990 – 1995

Vice President: Led a team of 52 sales, service and management personnel with budget responsibility of \$26M in Mid-Continent and West Coast operations. The Bovaird Supply Company was sold in 1997 and is not related to today’s Bovaird Supply Company LCC, except for the Customers it serves.

Amoco Chemical Company, Chicago, IL Summer 1989

Financial Controls: Responsible for developing financial analysis of best-in-class global competitors to this division for the purposes of evaluating capital investments for strategic planning. Received job offer at end of internship.

IBM Corporation, Fort Worth, TX 1984-1989

Account Executive, National Accounts Division: Earned membership in 100% Club for every year of service. Achieved Golden Circle Sales Club (top 3% globally) for the sale of 26,000 PC’s to American Airlines after a two-year sales cycle. Extensive executive selling and partnering with associated vendors to the industry. Completed 1.5 – year sales training in Dallas and New York.